Olpha — B2B Branding Activity

White Label

Olpha Within Reach





Situation

For over 50 years, Olainfarm was a trusted pharmaceutical leader in Eastern Europe. However, as it had set the goal to expand in the West, the company faced a major challenge—its name and positioning did not resonate with international audiences, it created unintended associations with agriculture rather than pharmaceuticals, making it difficult to establish credibility in new markets.

Concept

A new name was introduced – it blended heritage, leadership, and industry expertise, drawing from "Olaine" (its roots), the Greek letter "Alpha" (symbolising leadership), and "Pharma" (representing its field of expertise). At its core, Olpha introduced a people-first philosophy—Within Reach. The human-centric approach was infused throughout the brand communication across all mediums. The visual identity was built using the principles of clarity, ease of use and distinctiveness—colourful bento boxes in combination with gradients helps to build materials in a unified way and strongly communicate the brand message across all touchpoints—from product packaging to digital experiences.



Result

The rebrand sparked strong internal engagement, with employees feeling more connected to the company's vision. The clearly defined brand identity and USPs made it easier for the sales team to leverage materials and sales efforts effectively. At B2B exhibitions, the new positioning led to higher engagement with potential business partners, reinforcing Olpha's credibility in international markets.

Olpha Sponsored

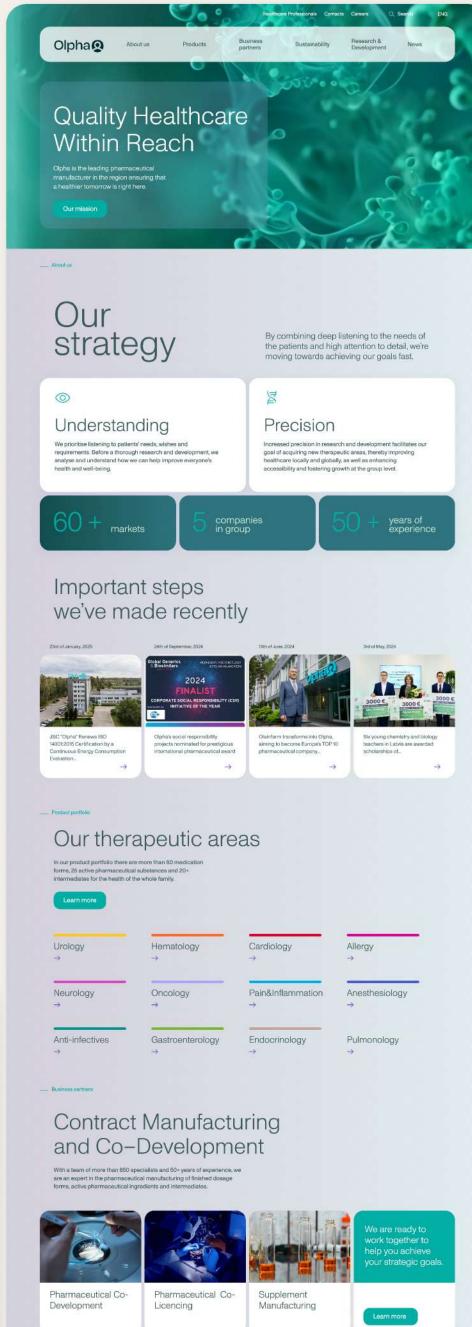




Quality Healthcare Within Reach







Within Reach

At Olpha, we are on a mission to make quality healthcare accessible to as many people as possible by expanding our product portfolio and entering new markets.

Olpha aspires to be ranked among TOP 10 European pharmaceutical companies in our therapeutical groups

Our Business

We provide

Research

- · Modern quality control and research laboratories
- · Product formulation development
- · Intermediates and APIs development



Manufacturing

Scale up, contract manufacturing, and batch release:

- Powder in sachets
- ·Tablets
- Capsules



Packaging

- · Blisters, sachets & jars
- ·Labelling



Distribution

- ·Logistics
- · Pharmacy chains
- ·Wholesalers



Olpha Group Phytopharmaceuticals:

www.silvanols.com

Elastic medical products:

www.tonuselast.com info@tonus.lv

Herbal medicinal products:

TONUS ELAST

www.rff.lv rff@rff.lv

Food supplements:

info@silvanols.lv

www.jonax.lv info@jonax.lv



silvanols

Get in Touch with Us

Olpha Joint Stock Company

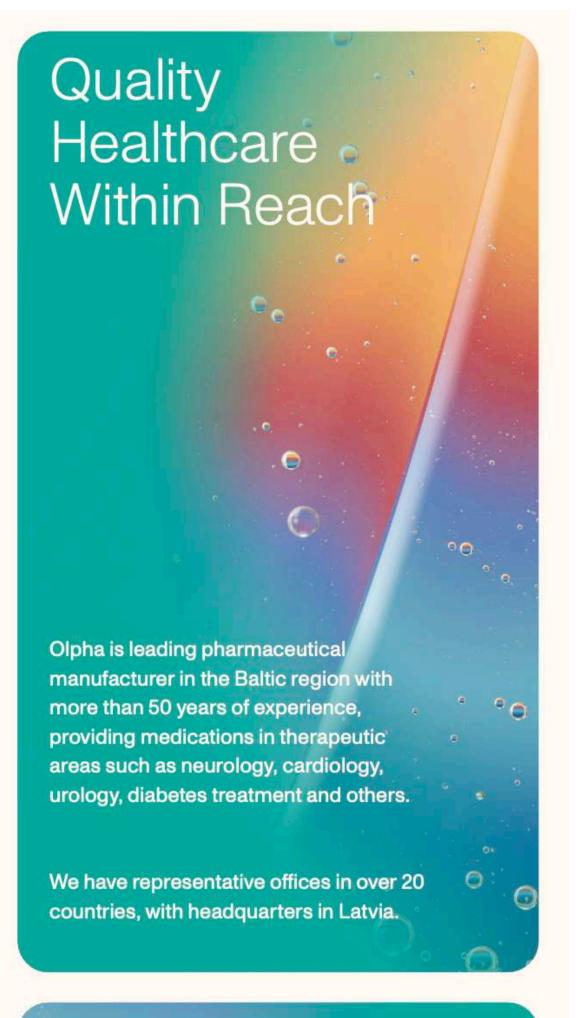
5 Rupnicu Street Olaine, Olaine District LV-2114, Latvia

(+371) 67013708 olpha@olpha.eu

www.olpha.eu



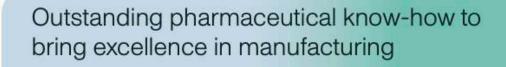
EU GMP: Compliant for APIs and FDFs	U.S. FDA GMP: Certified for selected APIs	Australian TGA: Certified for FDFs	Turkey GMP: Certified for FDFs
AAE Manufacturing Site Registration Certificate	ISO 14001:2015:	ISO/IEC 17025:2017:	Japanese PMDA GMP:
	Environmental responsibility	Laboratory excellence	Certified for selected APIs





B2B Leaflet

by White Label



The pharmaceutical knowledge and expertise that makes us specialists and trusted partners in industry.

Offering a wide spectrum of manufacturing



Formulation development and optimisation (for tablets, capsules, sachets)

Production of scalable series, i.e. from pilot series to validation series



Execution of drug and excipient compatibility studies

Delivery of the developed technology to production

The highlights of our production achievements

24/7

Full cycle production

>1bn

Production capacity for tablets and capsules

60+

Export markets

Therapeutic groups

Neurology

Cardiology

Anti-infective

ve

Urology

Anti-diabetic

Pain & Inflammation

Endocrinology

Allergy

Oncology

Gastroenterology

Anesthesiology

Pulmonology

Our product portfolio is always evolving



New medications under registration in EU markets

60+

Finished dosage forms

20+

Intermediates

25+

Active pharmaceutical ingredients

The key APIs

Amantadine HCI
Memantine HCI
Rimantadine HCI
Chlorobutanol Hemihydrate
Nitrofurantoin Monohydrate
Vildagliptin
Furazidin (Furagin) (ASMF available)

The key intermediates

1,3-Dimethyladamantane

1-Chloro-3,5-dimethyladamantane

R-3-Quinuclidinol

3-Quinuclidinol

S-3-Aminoquinuclidine

dihydrochloride

3-Quinucidinone HCI

2-Adamantanone

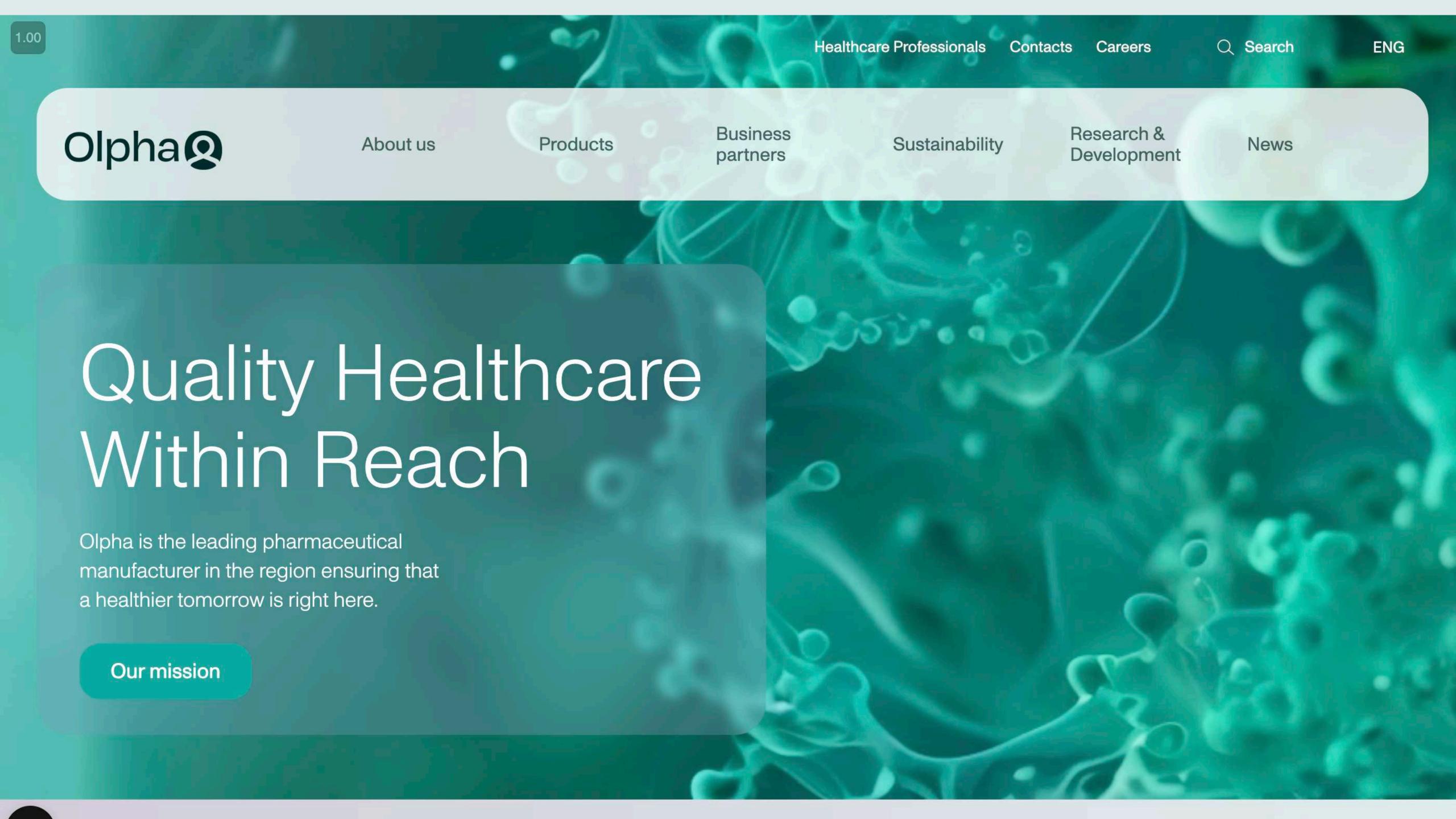
1-Hydroxy-3,5-dimethyladamantane



Our prioritized export	regions:
The Baltics	
Czech Republic	
Poland	
Slovakia	
Germany	
Italy	
Spain	
France	
United Kingdom	
Canada	
USA	
and others	

B2B Leaflet

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Results

Company—has success with the existing and potential B2B partners.

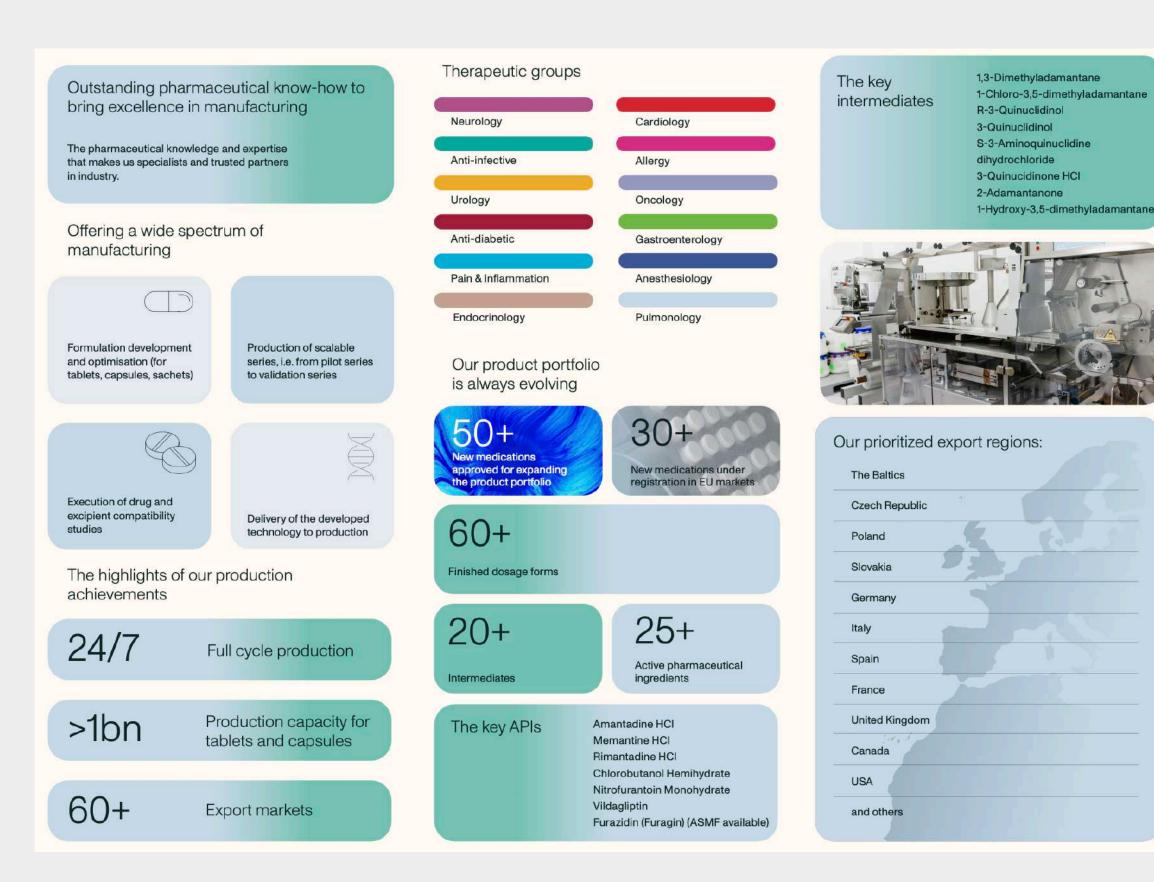




Let's meet at CPHI Milan



Results



Sales team—
more effective
with defined
USPs and clear
visual guidelines.

Sales brochure example

Results

Employees—
more connected
to the company's
vision.





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